

*Committed to Canada* 

**CAPPRODUCTS, LTD.**

**A Member of THE PHOENIX FORGE GROUP**

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September 2, 2021

To: Our Valued Customers

Subject: Conduit Accessories Increase – Effective September 7<sup>th</sup>

As a result of continued raw material and operating cost increases, CapProducts Ltd. is announcing a 10% increase on conduit accessories. CapProducts will replace the practice of printing a new list price sheet with a 10% discount multiplier increase to existing price levels.

CapProducts reserves the right to limit customers' orders, based on historical sales data. **Backorders will be priced at the time of shipment.** Please advise the CapProducts sales department if this decision requires any changes to your previously placed orders.

CapProducts representatives will be sending updated pricing programs in the coming days.

In addition to the new pricing levels, CapProducts is increasing our freight rate to \$1,500. The new freight rate is effective with the price increase of September 7<sup>th</sup>

On behalf of all of us at CapProducts, Ltd. and The Phoenix Forge Group we thank you for your continued support and valued business.

Sincerely,

Mark McIntosh  
Vice President  
CapProducts, Ltd.  
The Phoenix Forge Group

Rachel Walden  
Account Manager  
CapProducts, Ltd.

Jennifer MacLeod  
Account Manager  
CapProducts, Ltd.